



# BUSINESS SESSION AGENDA

Tuesday, June 24 at Le Germain Mercer

8:30am - 9:00am **Breakfast**

9:00am - 9:30am **Opening Remarks** - HUB Leadership Team

9:30am - 10:15am **Underwriting insights** featuring Susan Kerr, Manulife

10:15am - 10:30am **Break**

10:30am - 11:15am **Nexus Case Study** featuring Cory Greenspan & Eric Benchetrit

11:15am - 12:00pm **Top 10 mistakes Made with Life Insurance** featuring Brain McNulty, Equitable

12:00pm - 1:00pm **Lunch**

1:00pm - 1:45pm **Journey to Greatness - Reigniting Your Potential** featuring Jillian Farrow, Sun Life

1:45pm - 2:30pm **Economic Update** featuring Macan Nia, Manulife

2:30pm - 2:45pm **Break**

2:45pm - 3:30pm **Business Building Session** featuring Chris Karram, Yogesh Sheta, and Dave Wilder

3:30pm - 4:00pm **Targeting the High Net Worth Market** featuring Jansen Shrubb, Newport Private Wealth

