

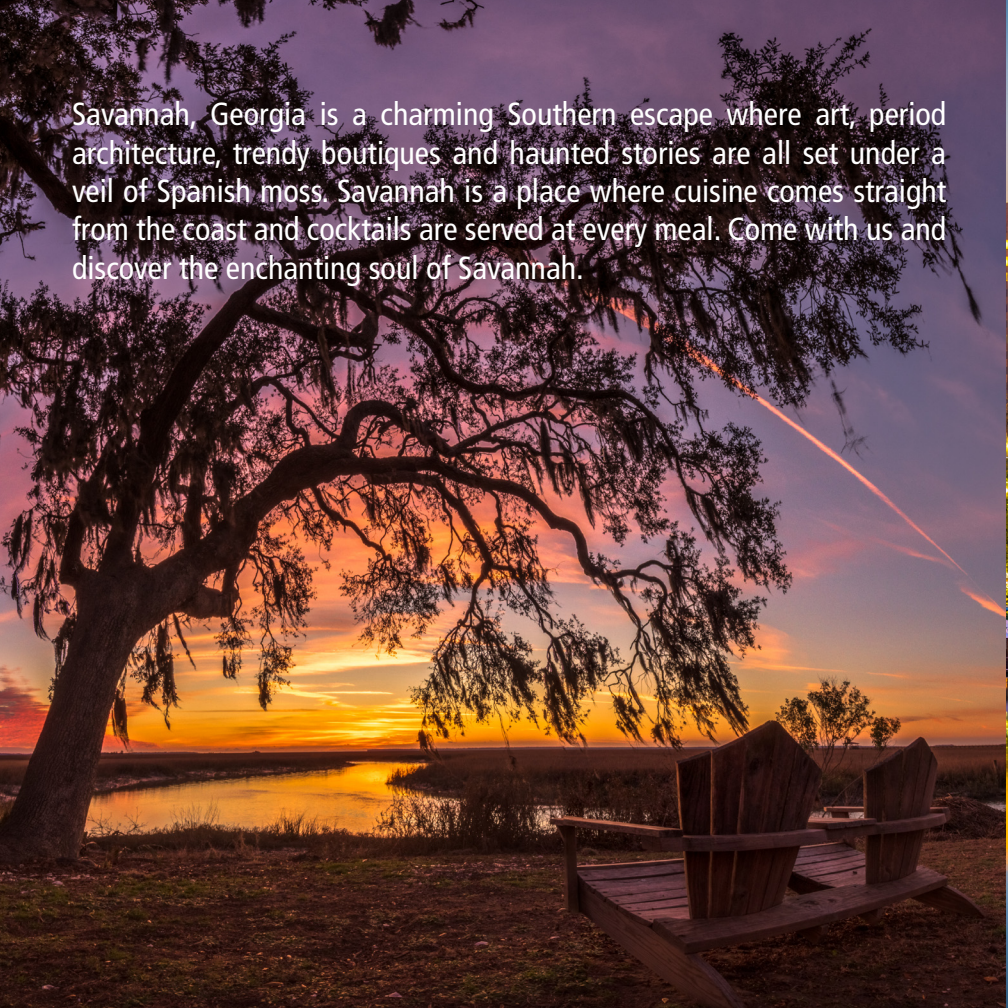


# Savannah

*Georgia*







Savannah, Georgia is a charming Southern escape where art, period architecture, trendy boutiques and haunted stories are all set under a veil of Spanish moss. Savannah is a place where cuisine comes straight from the coast and cocktails are served at every meal. Come with us and discover the enchanting soul of Savannah.

## Qualifying Dates

July 1, 2022 - June 30, 2024

## Conference Date

November 3-7, 2024

### COMPANIES\*

Eligible For Conference Credits

Assumption Life  
Beneva  
Blue Cross  
BMO  
Canada Life  
Canada Protection Plan  
Desjardins Financial  
Empire Life  
Equitable Life  
Foresters  
Humania  
Industrial Alliance  
ivari  
Manulife Financial  
RBC  
Sun Life  
UV Insurance

### PRODUCTS\*\*

Eligible for Conference Credits

Long Term Care  
Critical Illness  
Disability Insurance  
Life  
Segregated Funds  
Annuities

\* Products sold through bank branches and trust companies are not eligible

\*\* GICs & Mutual Funds are not eligible

## Locations

### BF AWA Thornhill

300-123 Commerce Valley Dr. E.  
Thornhill ON L3T 7W8  
T: 905-882-1088

### BF WCS AchieveX

109-30 Centurian Dr.  
Markham ON L3B 8B8  
T: 905-513-3960

### BF WCS Grand River/ Stratford

61 Albert Street  
Stratford, ON N5A 3K2  
T: 519-273-6868

### BF WCS London

1785 Wonderland Rd. N.  
London ON N6G 5C2  
T: 519-473-3330

### BF WCS Toronto

40-20 Wertheim Crt.  
Richmond Hill ON L4B 3A8  
T: 905-731-1984

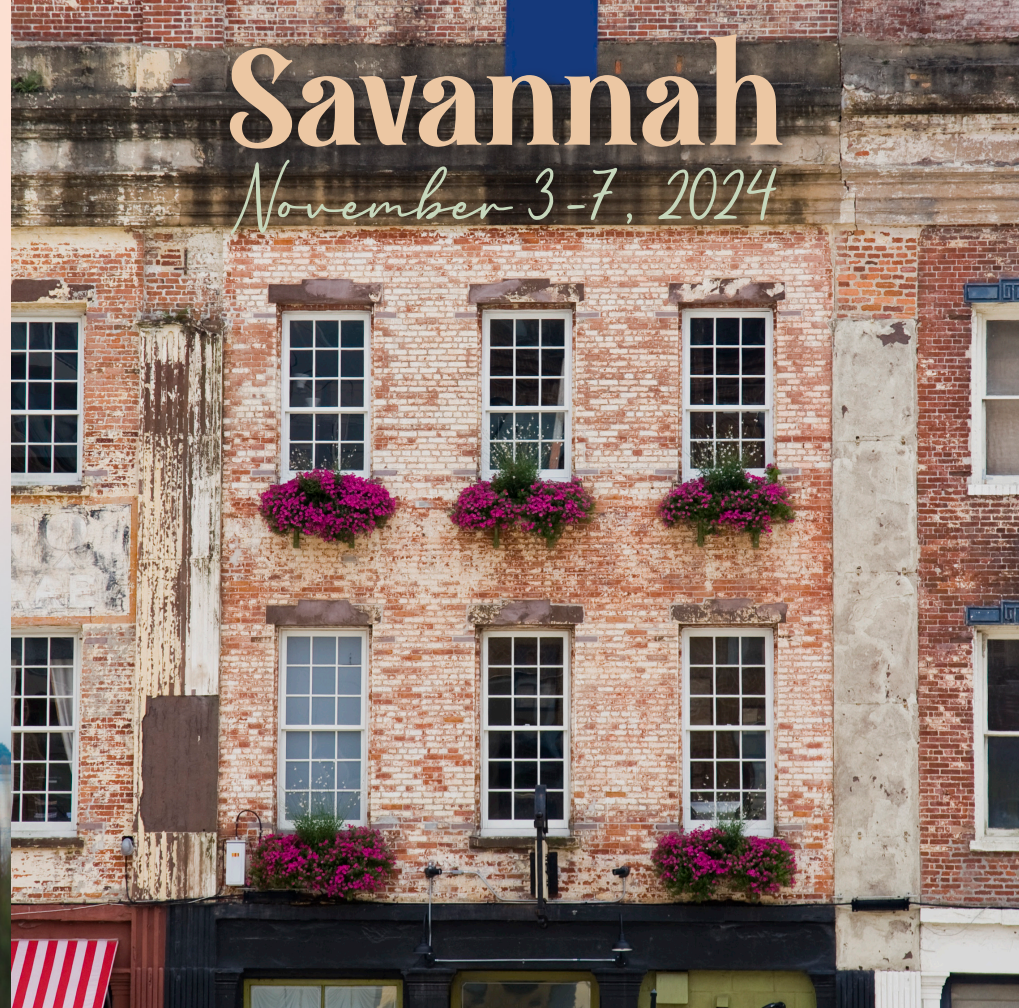
### BF Ontario East

1101 - 200 Yorkland Blvd.  
Toronto ON M2J 5C1  
T: 416-498-1444



# Rules and Regulations

1. Business must be written and placed between July 1, 2022 to June 30, 2024 to be eligible for the contest.
2. Qualifiers who are licensed under contract and in good standing with BridgeForce and who have been invited in accordance with conference requirements are eligible to attend. Attendance is by invitation only and is not a contractual right.
3. Any producer who qualified and received an invitation to the conference and is unable to attend will not be entitled to any other compensation nor will they be able to substitute another person. If for any reason, a qualifier's spouse is unable to attend the conference, compensation or substitution will not be granted.
4. BridgeForce will not issue a tax slip. It is the sole responsibility of the producer to report any taxable benefit as required under the Income Tax Act. The taxable benefit attributed by Revenue Canada could be approximately 50% of the cost of the trip attributed to the producer and as much as 100% of the cost of the trip attributed to the spouse.
5. Conference credits can only be assigned to one entity, either to an individual producer or to a pooled producer, but not to both. Pooled production between MGAs is not allowed.
6. A maximum of 3 invites will be extended to Pooled Producers, Corporate Producers and General Agencies.
7. All delegates must be accepted by the BridgeForce Conference Committee.
8. BridgeForce reserves the right to amend the rules governing the qualification requirements at any time.





## Qualification Requirements

### INDIVIDUAL PRODUCERS

An individual producer is someone who operates under an agreement whereby commissions are allocated to the identifiable single producer and are tracked accordingly. The individual producer will be invited when the following production is achieved.

## Production Requirements

### LIFE & SEGREGATED FUNDS

Broker Requirement.....	90,000 credits
Spouse Requirement .....	30,000 credits
Policy Count .....	20 applications

\*If an advisor does not qualify a spouse, a spousal fee will be applied.

## Qualification Requirements

### POOLED PRODUCERS, CORPORATE PRODUCERS & GENERAL AGENCY

When two or more producers combine business, they will be categorized as Pooled Producers (PPs), GAs or Corporate Producers. If one of those entities has an individual producer who qualifies on his/her own production, then we will extend an invitation to that producer and the qualifying amount of production (90,000) will be removed from the combined pooled business. A maximum of 3 invites will be extended to Pooled Producers, Corporate Producers and General Agencies.

## Production Requirements

### LIFE & SEGREGATED FUNDS

Broker Requirement.....	180,000 credits
Spouse Requirement .....	60,000 credits
Policy Count .....	30 applications

### CONVENTION CREDITS

Life: \$1 NAFYC\* dollar = 1 conference credit

Seg. funds & annuities: \$100 deposit = 1 conference credit

\*NAFYC = Net Annualized First Year Commissions

### PRO-RATA QUALIFICATIONS

For new producers acquiring an active agreement, please contact your BridgeForce representative for qualifications.